



MAI General Trading Co. W.L.L

KUWAIT · PRIVATE COMPANY

COMPANY PROFILE

Building what Kuwait trades on.

Engineering projects, international partnerships, distribution and smart technology — under one Kuwaiti house since 1994.

1994

ESTABLISHED

4

DIVISIONS

10+

PARTNER COUNTRIES

2035

VISION ALIGNED

Trust is the only thing that **compounds.**



Mr Zaid Saleh Al-Shawaf

Chief Executive Officer

For more than three decades MAI has grown on a simple principle: do what you said you would do, and do it well.

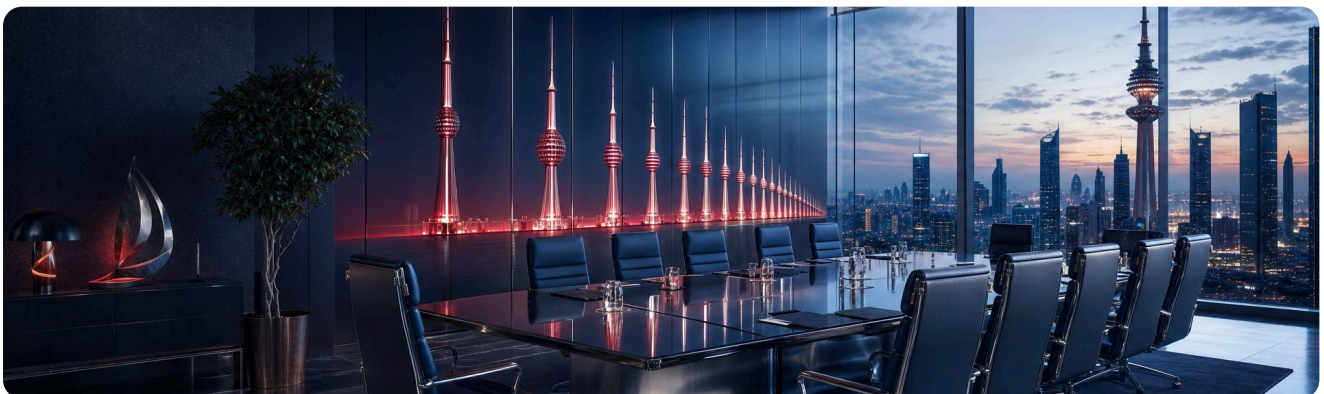
Markets change, technologies change, and the names on the contracts change — but the reason a partner comes back is always the same.

We are proud to work alongside international companies who trust us with their name in Kuwait, and alongside Kuwaiti institutions who trust us to deliver. That trust is earned in the detail: honest advice, careful execution, and standing behind the result.

Our people are what make that possible. We invest in them, we hold ourselves to the standards our partners expect, and we treat every engagement — large or small — as a relationship rather than a transaction.

As Kuwait moves toward its 2035 vision, our commitment is to keep building partnerships worth having, and to grow alongside the people and organizations we serve.

Zaid Al-Shawaf



WHO WE ARE

A trading house built on relationships that last.

MAI General Trading Co. W.L.L began in 1994. Today we are proud to empower individuals, business owners and large organizations to benefit from technology and the services that make work environments smarter and more efficient.

We were established in Kuwait as a private company with a straightforward ambition: to build an organization that addresses real needs in commerce, and to do it by forging genuine relationships with international companies.

That ambition has taken us into engineering tenders for national infrastructure, into partnerships with medical and industrial groups across five countries, into official distribution for consumer and health brands, and into the connected technology that is changing how people live and work.

We participate in a wide range of projects in support of the New Kuwait 2035 Vision — applying imagination to an organization that serves commerce, and standing behind what we deliver.

1994 ESTABLISHED	4 DIVISIONS	10+ PARTNER COUNTRIES	2035 VISION ALIGNED
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HOW WE WORK

- **International representation** — we carry a principal's name in Kuwait properly: market entry, introductions, and a local face that ministries and buyers already know.
- **Tendering and delivery** — prequalification, bid preparation and delivery against the requirements of ministries, utilities and operators.
- **Import, customs and logistics** — documentation, clearance, warehousing and onward distribution.
- **Retail and e-commerce channel** — placement into the country's established retail platforms and marketplaces.
- **Technical and after-sales support** — installation, configuration and support after the invoice.
- **Partnership structuring** — agency, distribution and joint-venture arrangements set up so both sides know exactly where they stand.

Four pillars, one company.

Each division stands on its own — and together they let MAI take an idea from partnership through to delivery.



DEVELOPMENT

Innovative Projects

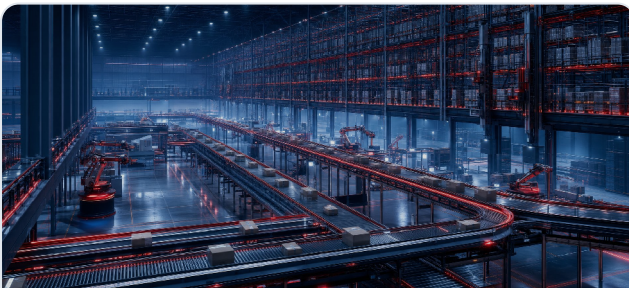
Tenders and engineering delivery with Siemens, Areva and other international principals — power transmission, optical ground wire and robotics.



INVESTMENT

Effective Partnership

Long-term partnerships with medical, inspection, real-estate and industrial groups across five countries.



MERCHANT

Distributor & Supplier

Official distribution into the Kuwaiti market, plus supply into the country's major online retailers and marketplaces.



SOLUTIONS

Smart Living

Smart home and connected technology that makes living spaces safer, cheaper to run and more comfortable.

INNOVATIVE PROJECTS

Projects involvement.

A selection of the tenders, partnerships and technology projects MAI has been involved in.

PROJECT	TARGET	PARTNER	TYPE
Siemens OPGW	Ministry of Electricity & Water	Siemens · Germany	TENDER
Siemens KOC RFP 2329	132/11kV substations BRGN-C & AHMD-E	Siemens · Germany	TENDER
Siemens MAA New AGRP	AGRP revamp FEED at KNPC	Siemens · Germany	TENDER
Areva OPGW	Ministry of Electricity & Water	Areva · France	TENDER
Dream Bay	Commercial offices, Business Bay Dubai	Veloci Holding · USA	REAL ESTATE
Aido Robot	Households, hospitality, healthcare	InGen Dynamics · USA	ROBOTICS
Furo-D	Robotics assistance	Future Robot · South Korea	POSTPONED



COLLABORATORS

Siemens (Germany) · Areva (France) · Larsen & Toubro (India) · GE (United States) · Future Robot (South Korea) · InGen Dynamics (United States) · Veloci Holding (United States)

Five countries. One standard.

We established partnerships with parties who play an effective role in society, cooperating to advance mutual interests across the government and private sectors.

SOUTH KOREA

Arab British Medical — Organacell

A premium derma cosmetic brand built on data from tens of thousands of skin concerns and safe ingredients studied by the Organacell Research Institute over more than ten years.

SPAIN

Applus+ Velosi

Vendor inspection, third-party inspection, certification, testing and manpower services for the oil & gas industry — 70 offices in 50 countries, from five regional headquarters.

UNITED STATES

Extentrac® Elite — M3D®

Three-dimensional non-surgical spinal decompression. FDA indications include lumbar disc herniation, disc bulge, degenerative disc disease, facet syndrome and radiating leg pain.

UAE

Dream Bay

A commercial and retail development in Business Bay, Dubai — 3B+G+4P+27 floors with basement parking and a swimming pool, partnered with Veloci Holding, Inc.

TURKEY

Isonem Paint & Insulation Technologies

Established in Izmir in 2004. Thermal, sonic, fire and water insulation products and special chemicals, exported to approximately 100 countries.

DISTRIBUTION & SUPPLY

Official distributor for Fatboy, iView, DM Life, GaToCam, Amazon Alexa, Broadlink, Zubits, Py Yuan, Volta Charger, Laica and VylyV — and supplier to Taw9eel, Blink, Ubuy, eMarket, Mr Babu, IIK Bazaar, Telgah, Quick, Deals and Pharmatee.

Let's talk about what you need built, sourced or represented.

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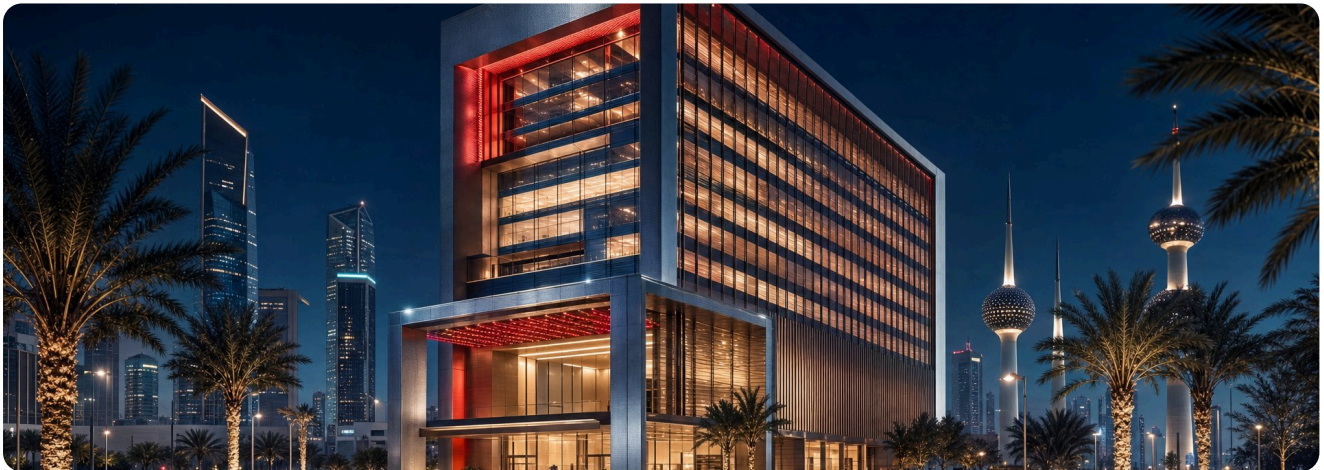
mai-trading.co

E-STORE

mai-trading.store

CAREERS

crm.mai-trading.co/frontend



A partner in Kuwait, not just an address.

Whether you are an international principal looking for representation, or a Kuwaiti organization looking for delivery you can rely on — we would like to hear from you.